

# 2010 Units Sold

Area	Property Type		Total	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10
Invermere	Attached	REA	9	0	0	1	1	1	3	0	1	1	0	0	1
	Detached	RED	26	4	1	4	4	3	4	1	2	2	1	0	0
	Land	LND	6	1	1	0	0	1	0	0	1	0	2	0	0
	Multi-family	MLT	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total</b>		<b>41</b>	<b>5</b>	<b>2</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>7</b>	<b>1</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>0</b>	<b>1</b>
Invermere Rural	Attached	REA	38	3	4	5	6	4	1	3	2	2	1	5	2
	Detached	RED	66	1	3	9	4	12	6	8	6	8	4	2	3
	Land	LND	36	3	5	5	2	4	8	2	3	0	3	1	0
	Multi-family	MLT	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total</b>		<b>140</b>	<b>7</b>	<b>12</b>	<b>19</b>	<b>12</b>	<b>20</b>	<b>15</b>	<b>13</b>	<b>11</b>	<b>10</b>	<b>8</b>	<b>8</b>	<b>5</b>
Radium	Attached	REA	24	4	3	3	1	3	2	1	1	1	5	0	0
	Detached	RED	8	0	0	0	1	1	0	0	4	2	0	0	0
	Land	LND	2	0	0	0	1	0	1	0	0	0	0	0	0
	Multi-family	MLT	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total</b>		<b>34</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>4</b>	<b>3</b>	<b>1</b>	<b>5</b>	<b>3</b>	<b>5</b>	<b>0</b>	<b>0</b>
Canal Flats	Attached	REA	2	0	0	0	0	0	0	1	0	0	0	0	1
	Detached	RED	6	0	0	0	2	2	1	0	0	0	0	1	0
	Land	LND	5	0	0	0	1	3	1	0	0	0	0	0	0
	Multi-family	MLT	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total</b>		<b>13</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3</b>	<b>5</b>	<b>2</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
				<b>Jan-10</b>	<b>Feb-10</b>	<b>Mar-10</b>	<b>Apr-10</b>	<b>May-10</b>	<b>Jun-10</b>	<b>Jul-10</b>	<b>Aug-10</b>	<b>Sep-10</b>	<b>Oct-10</b>	<b>Nov-10</b>	<b>Dec-10</b>
	<b>Attached</b>	REA	<b>73</b>	<b>7</b>	<b>7</b>	<b>9</b>	<b>8</b>	<b>8</b>	<b>6</b>	<b>5</b>	<b>4</b>	<b>4</b>	<b>6</b>	<b>5</b>	<b>4</b>
	<b>Detached</b>	RED	<b>106</b>	<b>5</b>	<b>4</b>	<b>13</b>	<b>11</b>	<b>18</b>	<b>11</b>	<b>9</b>	<b>12</b>	<b>12</b>	<b>5</b>	<b>3</b>	<b>3</b>
	<b>Land</b>	LND	<b>49</b>	<b>4</b>	<b>6</b>	<b>5</b>	<b>4</b>	<b>8</b>	<b>10</b>	<b>2</b>	<b>4</b>	<b>0</b>	<b>5</b>	<b>1</b>	<b>0</b>
	<b>Multi-family</b>	MLT	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
	<b>Total</b>		<b>228</b>	<b>16</b>	<b>17</b>	<b>27</b>	<b>23</b>	<b>34</b>	<b>27</b>	<b>16</b>	<b>20</b>	<b>16</b>	<b>16</b>	<b>9</b>	<b>7</b>
				<b>Jan-10</b>	<b>Feb-10</b>	<b>Mar-10</b>	<b>Apr-10</b>	<b>May-10</b>	<b>Jun-10</b>	<b>Jul-10</b>	<b>Aug-10</b>	<b>Sep-10</b>	<b>Oct-10</b>	<b>Nov-10</b>	<b>Dec-10</b>
	<b>Invermere</b>		<b>41</b>	<b>5</b>	<b>2</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>7</b>	<b>1</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>0</b>	<b>1</b>
	<b>Invermere Rural</b>		<b>140</b>	<b>7</b>	<b>12</b>	<b>19</b>	<b>12</b>	<b>20</b>	<b>15</b>	<b>13</b>	<b>11</b>	<b>10</b>	<b>8</b>	<b>8</b>	<b>5</b>
	<b>Radium</b>		<b>34</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>4</b>	<b>3</b>	<b>1</b>	<b>5</b>	<b>3</b>	<b>5</b>	<b>0</b>	<b>0</b>
	<b>Canal Flats</b>		<b>13</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3</b>	<b>5</b>	<b>2</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
	<b>Total</b>		<b>228</b>	<b>16</b>	<b>17</b>	<b>27</b>	<b>23</b>	<b>34</b>	<b>27</b>	<b>16</b>	<b>20</b>	<b>16</b>	<b>16</b>	<b>9</b>	<b>7</b>
				<b>Quarter 1</b>			<b>Quarter 2</b>			<b>Quarter 3</b>			<b>Quarter 4</b>		
				<b>60</b>			<b>84</b>			<b>52</b>			<b>32</b>		

# 2010 Days On Market



Area	Property Type		Total	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10
Invermere	Attached	REA	172	0	0	31	144	174	74	0	154	469	0	0	353
	Detached	RED	121	184	22	106	129	77	86	366	74	179	6	0	0
	Land	LND	208	82	172	0	0	60	0	0	669	0	132	0	0
	Multi-family	MLT	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total</b>		<b>145</b>	<b>163</b>	<b>97</b>	<b>91</b>	<b>132</b>	<b>93</b>	<b>81</b>	<b>366</b>	<b>243</b>	<b>276</b>	<b>90</b>	<b>0</b>	<b>353</b>
Invermere Rural	Attached	REA	108	94	111	29	75	96	104	197	139	222	72	117	157
	Detached	RED	118	170	234	68	108	106	126	64	88	153	229	173	100
	Land	LND	286	117	158	289	109	191	505	11	515	0	351	81	0
	Multi-family	MLT	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total</b>		<b>158</b>	<b>114</b>	<b>161</b>	<b>116</b>	<b>92</b>	<b>121</b>	<b>327</b>	<b>86</b>	<b>214</b>	<b>167</b>	<b>255</b>	<b>127</b>	<b>123</b>
Radium	Attached	REA	159	234	55	34	408	184	207	0	138	320	156	0	0
	Detached	RED	81	0	0	0	7	42	0	0	100	100	0	0	0
	Land	LND	62	0	0	0	74	0	49	0	0	0	0	0	0
	Multi-family	MLT	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total</b>		<b>135</b>	<b>234</b>	<b>55</b>	<b>34</b>	<b>163</b>	<b>149</b>	<b>154</b>	<b>0</b>	<b>107</b>	<b>173</b>	<b>156</b>	<b>0</b>	<b>0</b>
Canal Flats	Attached	REA	122	0	0	0	0	0	0	186	0	0	0	0	57
	Detached	RED	173	0	0	0	65	204	265	0	0	0	0	238	0
	Land	LND	196	0	0	0	15	24	894	0	0	0	0	0	0
	Multi-family	MLT	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total</b>		<b>174</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>48</b>	<b>96</b>	<b>580</b>	<b>186</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>238</b>	<b>57</b>
				<b>Jan-10</b>	<b>Feb-10</b>	<b>Mar-10</b>	<b>Apr-10</b>	<b>May-10</b>	<b>Jun-10</b>	<b>Jul-10</b>	<b>Aug-10</b>	<b>Sep-10</b>	<b>Oct-10</b>	<b>Nov-10</b>	<b>Dec-10</b>
	<b>Attached</b>	REA	133	174	87	31	125	139	123	156	143	308	142	117	181
	<b>Detached</b>	RED	119	181	181	79	99	108	124	97	89	148	185	195	100
	<b>Land</b>	LND	258	108	160	289	77	112	498	11	554	0	263	81	0
	<b>Multi-family</b>	MLT	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total</b>		<b>153</b>	<b>160</b>	<b>135</b>	<b>102</b>	<b>104</b>	<b>116</b>	<b>262</b>	<b>105</b>	<b>193</b>	<b>188</b>	<b>193</b>	<b>139</b>	<b>146</b>
				<b>Jan-10</b>	<b>Feb-10</b>	<b>Mar-10</b>	<b>Apr-10</b>	<b>May-10</b>	<b>Jun-10</b>	<b>Jul-10</b>	<b>Aug-10</b>	<b>Sep-10</b>	<b>Oct-10</b>	<b>Nov-10</b>	<b>Dec-10</b>
	<b>Invermere</b>		145	163	97	91	132	93	81	366	243	276	90	0	353
	<b>Invermere Rural</b>		158	114	161	116	92	121	327	86	214	167	255	127	123
	<b>Radium</b>		135	234	55	34	163	149	154	0	107	173	156	0	0
	<b>Canal Flats</b>		174	0	0	0	48	96	580	186	0	0	238	57	
	<b>Total</b>		<b>153</b>	<b>160</b>	<b>135</b>	<b>102</b>	<b>104</b>	<b>116</b>	<b>262</b>	<b>105</b>	<b>193</b>	<b>188</b>	<b>193</b>	<b>139</b>	<b>146</b>
				<b>Quarter 1</b>			<b>Quarter 2</b>			<b>Quarter 3</b>			<b>Quarter 4</b>		
				<b>127</b>			<b>160</b>			<b>164</b>			<b>168</b>		

# 2010 Average Selling Prices (\$1,000's)



Area	Property Type		Total	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10
Invermere	Attached	REA	273.3	0.0	0.0	515.0	205.0	292.1	240.8	0.0	200.0	325.0	0.0	0.0	200.0
	Detached	RED	377.9	395.6	304.5	422.3	315.7	333.3	390.0	434.0	357.8	430.0	417.0	0.0	0.0
	Land	LND	142.9	85.0	95.0	0.0	0.0	161.0	0.0	0.0	95.0	0.0	210.6	0.0	0.0
	Multi-family	MLT	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	<b>Total</b>		<b>320.5</b>	<b>333.5</b>	<b>199.8</b>	<b>440.8</b>	<b>293.5</b>	<b>290.6</b>	<b>326.1</b>	<b>434.0</b>	<b>252.6</b>	<b>395.0</b>	<b>279.4</b>	<b>0.0</b>	<b>200.0</b>
Invermere Rural	Attached	REA	262.3	160.2	287.5	300.3	276.0	288.0	120.0	178.8	244.8	287.5	390.0	250.8	331.5
	Detached	RED	508.7	382.5	689.0	691.1	540.7	532.7	580.0	475.1	216.8	334.1	369.4	450.0	906.7
	Land	LND	199.6	282.5	101.2	295.7	245.0	170.8	134.0	200.8	223.3	0.0	317.5	85.0	0.0
	Multi-family	MLT	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	<b>Total</b>		<b>362.4</b>	<b>244.4</b>	<b>310.3</b>	<b>484.2</b>	<b>359.0</b>	<b>411.3</b>	<b>311.5</b>	<b>364.5</b>	<b>223.7</b>	<b>324.8</b>	<b>352.5</b>	<b>279.9</b>	<b>676.6</b>
Radium	Attached	REA	242.8	268.6	250.6	230.8	340.0	264.2	186.5	174.5	331.0	268.0	206.0	0.0	0.0
	Detached	RED	298.1	0.0	0.0	0.0	225.0	340.0	0.0	0.0	304.9	300.0	0.0	0.0	0.0
	Land	LND	61.5	0.0	0.0	0.0	74.0	0.0	49.0	0.0	0.0	0.0	0.0	0.0	0.0
	Multi-family	MLT	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	<b>Total</b>		<b>251.3</b>	<b>268.6</b>	<b>250.6</b>	<b>230.8</b>	<b>264.7</b>	<b>283.2</b>	<b>158.7</b>	<b>174.5</b>	<b>310.1</b>	<b>289.3</b>	<b>206.0</b>	<b>0.0</b>	<b>0.0</b>
Canal Flats	Attached	REA	175.0	0.0	0.0	0.0	0.0	0.0	0.0	195.0	0.0	0.0	0.0	0.0	155.0
	Detached	RED	279.9	0.0	0.0	0.0	381.5	174.0	282.5	0.0	0.0	0.0	0.0	286.0	0.0
	Land	LND	107.4	0.0	0.0	0.0	90.0	127.3	65.0	0.0	0.0	0.0	0.0	0.0	0.0
	Multi-family	MLT	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	<b>Total</b>		<b>197.4</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>284.3</b>	<b>146.0</b>	<b>173.8</b>	<b>195.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>286.0</b>	<b>155.0</b>
				<b>Jan-10</b>	<b>Feb-10</b>	<b>Mar-10</b>	<b>Apr-10</b>	<b>May-10</b>	<b>Jun-10</b>	<b>Jul-10</b>	<b>Aug-10</b>	<b>Sep-10</b>	<b>Oct-10</b>	<b>Nov-10</b>	<b>Dec-10</b>
	<b>Attached</b>	REA	254.9	222.2	271.7	301.0	275.1	279.6	202.6	181.2	255.1	292.0	236.7	250.8	254.5
	<b>Detached</b>	RED	447.8	393.0	592.9	608.4	401.2	448.9	483.9	470.6	269.7	344.4	378.9	395.3	906.7
	<b>Land</b>	LND	181.9	233.1	100.2	295.7	202.3	153.3	124.0	200.8	191.3	0.0	274.7	85.0	0.0
	<b>Multi-family</b>	MLT	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	<b>Total</b>		<b>328.9</b>	<b>278.3</b>	<b>286.7</b>	<b>448.0</b>	<b>322.7</b>	<b>339.5</b>	<b>288.1</b>	<b>346.4</b>	<b>251.1</b>	<b>331.3</b>	<b>293.0</b>	<b>280.6</b>	<b>534.0</b>
				<b>Jan-10</b>	<b>Feb-10</b>	<b>Mar-10</b>	<b>Apr-10</b>	<b>May-10</b>	<b>Jun-10</b>	<b>Jul-10</b>	<b>Aug-10</b>	<b>Sep-10</b>	<b>Oct-10</b>	<b>Nov-10</b>	<b>Dec-10</b>
	<b>Invermere</b>		320.5	333.5	199.8	440.8	293.5	290.6	326.1	434.0	252.6	395.0	279.4	0.0	200.0
	<b>Invermere Rural</b>		362.4	244.4	310.3	484.2	359.0	411.3	311.5	364.5	223.7	324.8	352.5	279.9	676.6
	<b>Radium</b>		251.3	268.6	250.6	230.8	264.7	283.2	158.7	174.5	310.1	289.3	206.0	0.0	0.0
	<b>Canal Flats</b>		197.4	0.0	0.0	0.0	284.3	146.0	173.8	195.0	0.0	0.0	0.0	286.0	155.0
	<b>Total</b>		<b>328.9</b>	<b>278.3</b>	<b>286.7</b>	<b>448.0</b>	<b>322.7</b>	<b>339.5</b>	<b>288.1</b>	<b>346.4</b>	<b>251.1</b>	<b>331.3</b>	<b>293.0</b>	<b>280.6</b>	<b>534.0</b>
				<b>Quarter 1</b>			<b>Quarter 2</b>			<b>Quarter 3</b>			<b>Quarter 4</b>		
				<b>357.1</b>			<b>318.4</b>			<b>305.1</b>			<b>342.2</b>		

# Comparative Analysis

(Invermere, Invermere Rural, Radium Hot Springs, Canal Flats)



Comparison	Year	YTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<b>Units Sold</b>	2007	455	26	29	46	58	64	54	49	53	28	25	15	8
	2008	258	34	21	21	32	33	28	26	22	21	12	4	4
	2009	216	7	11	8	24	22	17	26	27	31	20	17	6
	<b>2010</b>	<b>228</b>	<b>16</b>	<b>17</b>	<b>27</b>	<b>23</b>	<b>34</b>	<b>27</b>	<b>16</b>	<b>20</b>	<b>16</b>	<b>16</b>	<b>9</b>	<b>7</b>
	% change from 2009	6	129	55	238	(4)	55	59	(38)	(26)	(48)	(20)	(47)	17
<b>Days On Market</b>	*2007	97	96	89	113	78	81	109	88	104	68	127	109	101
	*2008	112	143	83	85	123	72	65	119	127	142	111	204	246
	*2009	146	45	137	133	138	141	166	96	169	143	156	245	114
	<b>2010</b>	<b>153</b>	<b>160</b>	<b>135</b>	<b>102</b>	<b>104</b>	<b>116</b>	<b>262</b>	<b>105</b>	<b>193</b>	<b>188</b>	<b>193</b>	<b>139</b>	<b>146</b>
	% change from 2009	5	257	(1)	(23)	(25)	(17)	58	9	14	32	23	(43)	29
<b>Average Selling Price</b>	*2007	356	236	360	372	348	361	359	303	431	396	314	279	246
	*2008	361	309	381	275	325	415	520	290	349	330	371	241	287
	*2009	344	245	266	270	421	367	349	384	324	335	375	247	439
	<b>2010</b>	<b>329</b>	<b>278</b>	<b>287</b>	<b>448</b>	<b>323</b>	<b>339</b>	<b>288</b>	<b>346</b>	<b>251</b>	<b>331</b>	<b>293</b>	<b>281</b>	<b>534</b>
	% change from 2009	(4)	13	8	66	(23)	(7)	(18)	(10)	(23)	(1)	(22)	13	22
* YTD Total column denotes whole year average														