

Real Estate Sales Statistics

(Radium, Invermere, Invermere Rural, Canal Flats)

Units Sold			% change			% change
	Dec-11	Dec-12	month	2011	2012	YTD
Residential Attached	3	1	(66.7)	62	63	1.6
Residential Detached	3	2	(33.3)	89	99	11.2
Land	3	3	0.0	32	36	12.5
Other	0	0	0.0	4	4	0.0
Total	9	6	(33.3)	187	202	8.0
Avg Selling Price						
(\$1,000's)	Dec-11	Dec-12		*2011	2012	
Residential Attached	241.3	150.0	(37.8)	236.5	241.4	2.1
Residential Detached	351.7	382.5	8.8	466.4	446.1	(4.4)
Land	216.7	98.5	(54.5)	228.6	132.6	(42.0)
Other	0.0	0.0	0.0	1656.3	1,036.3	(37.4)
Total	269.9	201.8	(25.2)	375.0	338.1	(9.8)
Days On Market						
	Dec-11	Dec-12		*2011	2012	
Residential Attached	47	121	159.3	132	196	49.0
Residential Detached	67	116	72.4	119	137	15.2
Land	121	213	76.5	258	166	(35.6)
Other	0	0	0.0	0	48	0.0
Total	78	165	111.5	153	159	4.0
	Dec-11	Dec-12		*2011	2012	
Invermere	28	473	1,574.3	145	137	(5.3)
Invermere Rural	125	129	3.4	158	191	20.9
Radium	90	0	(100.0)	132	107	(19.1)
Canal Flats	0	1	0.0	174	112	(35.9)
Total	78	165	111.5	153	159	4.0
* YTD Total column denotes whole year average						

Comparative Analysis

(Invermere, Invermere Rural, Radium Hot Springs, Canal Flats)



Comparison		YTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Units Sold	2007	452	26	29	46	58	64	54	48	52	28	24	15	8
	2008	257	34	21	21	32	32	28	26	22	21	12	4	4
	2009	216	7	11	8	24	22	17	26	27	31	20	17	6
	2010	229	16	17	27	23	34	27	16	20	16	16	9	8
	2011	187	11	13	16	15	14	26	17	32	16	14	4	9
	2012	202	13	15	19	17	23	18	22	27	9	13	20	6
	% change from 2011	8	18	15	19	13	64	(31)	29	(16)	(44)	(7)	400	(33)
Days On Market	*2007	96	96	89	113	78	81	109	90	106	68	133	109	101
	*2008	113	143	83	85	123	74	65	119	127	142	111	204	246
	*2009	146	45	137	133	138	141	166	96	169	143	156	245	114
	*2010	153	160	135	102	104	116	262	105	193	188	193	139	133
	*2011	160	182	135	200	118	49	136	194	151	256	225	217	78
	2012	159	117	209	137	104	210	121	110	171	207	200	178	165
	% change from 2011	(1)	(36)	54	(31)	(12)	329	(11)	(43)	13	(19)	(11)	(18)	111
Average Selling Price	*2007	352	236	360	372	348	361	359	309	439	396	327	279	246
	*2008	362	309	381	275	325	428	520	290	349	330	371	241	287
	*2009	344	245	266	270	421	367	349	384	324	335	375	247	439
	*2010	328	278	287	448	323	339	288	346	251	331	293	281	488
	*2011	375	267	308	546	386	517	406	299	361	399	240	107	270
	2012	338	268	309	377	381	404	249	326	389	494	285	287	202
	% change from 2011	(10)	0	0	(31)	(1)	(22)	(39)	9	8	24	19	168	(25)
	* YTD Total column denotes whole year average													

2012 Units Sold

Area	Property Type	Total	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12
Invermere	Attached	19	1	2	1	2	3	0	4	3	0	0	3	0
	Detached	30	3	3	3	3	4	2	1	5	2	2	2	0
	Land	6	0	1	0	2	0	1	0	0	1	0	0	1
	Other	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total	55	4	6	4	7	7	3	5	8	3	2	5	1
Invermere Rural	Attached	21	2	3	2	1	2	2	2	2	2	0	2	1
	Detached	59	2	3	8	5	8	4	9	6	4	4	4	2
	Land	21	2	2	2	2	1	2	2	3	0	2	2	1
	Other	3	0	0	0	0	1	0	0	1	0	0	1	0
	Total	104	6	8	12	8	12	8	13	12	6	6	9	4
Radium	Attached	22	2	1	2	1	0	4	1	5	0	4	2	0
	Detached	4	0	0	0	1	0	1	1	0	0	0	1	0
	Land	8	0	0	0	0	2	1	2	2	0	0	1	0
	Other	1	1	0	0	0	0	0	0	0	0	0	0	0
	Total	35	3	1	2	2	2	6	4	7	0	4	4	0
Canal Flats	Attached	1	0	0	0	0	0	0	0	0	0	0	1	0
	Detached	6	0	0	1	0	2	1	0	0	0	1	1	0
	Land	1	0	0	0	0	0	0	0	0	0	0	0	1
	Other	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total	8	0	0	1	0	2	1	0	0	0	1	2	1
			Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12
	Attached	63	5	6	5	4	5	6	7	10	2	4	8	1
	Detached	99	5	6	12	9	14	8	11	11	6	7	8	2
	Land	36	2	3	2	4	3	4	4	5	1	2	3	3
	Other	4	1	0	0	0	1	0	0	1	0	0	1	0
	Total	202	13	15	19	17	23	18	22	27	9	13	20	6
			Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12
	Invermere	55	4	6	4	7	7	3	5	8	3	2	5	1
	Invermere Rural	104	6	8	12	8	12	8	13	12	6	6	9	4
	Radium	35	3	1	2	2	2	6	4	7	0	4	4	0
	Canal Flats	8	0	0	1	0	2	1	0	0	0	1	2	1
	Total	202	13	15	19	17	23	18	22	27	9	13	20	6
			Quarter 1			Quarter 2			Quarter 3			Quarter 4		
			47			58			58			39		

2012 Days On Market

Area	Property Type	Total	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12
Invermere	Attached	164	70	137	137	262	29	0	116	155	0	0	362	0
	Detached	106	123	164	181	122	54	28	270	103	47	34	100	0
	Land	209	0	194	0	27	0	31	0	0	500	0	0	473
	Other	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total	137	110	160	170	135	43	29	147	123	198	34	257	473
Invermere Rural	Attached	306	24	487	215	21	1273	180	76	178	147	0	319	121
	Detached	156	30	106	112	110	176	93	145	253	245	321	76	116
	Land	195	126	180	175	51	97	222	63	315	0	153	472	165
	Other	54	0	0	0	0	114	0	0	19	0	0	30	0
	Total	191	60	268	140	84	347	147	121	237	212	265	213	129
Radium	Attached	124	347	27	121	89	0	60	4	147	0	160	33	0
	Detached	83	0	0	0	60	0	149	50	0	0	0	71	0
	Land	81	0	0	0	0	61	385	24	30	0	0	30	0
	Other	30	30	0	0	0	0	0	0	0	0	0	0	0
	Total	107	241	27	121	75	61	129	25	113	0	160	42	0
Canal Flats	Attached	86	0	0	0	0	0	0	0	0	0	0	86	0
	Detached	134	0	0	9	0	123	139	0	0	0	302	111	0
	Land	1	0	0	0	0	0	0	0	0	0	0	0	1
	Other	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total	112	0	0	9	0	123	139	0	0	0	302	99	1
			Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12
	Attached	196	162	294	161	159	526	100	89	155	147	160	234	121
	Detached	137	86	135	121	108	133	90	147	185	179	236	86	116
	Land	166	126	185	175	39	73	215	43	201	500	153	325	213
	Other	48	30	0	0	0	114	0	0	19	0	0	30	0
	Total	159	117	209	137	104	210	121	110	171	207	200	178	165
			Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12
	Invermere	137	110	160	170	135	43	29	147	123	198	34	257	473
	Invermere Rural	191	60	268	140	84	347	147	121	237	212	265	213	129
	Radium	107	241	27	121	75	61	129	25	113	0	160	42	0
	Canal Flats	112	0	0	9	0	123	139	0	0	0	302	99	1
	Total	159	117	209	137	104	210	121	110	171	207	200	178	165
			Quarter 1			Quarter 2			Quarter 3			Quarter 4		
			154			151			153			183		

2012 Average Selling Prices (\$1,000's)

Area	Property Type	Total	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12
Invermere	Attached	298.1	300.0	335.0	300.0	410.0	389.0	0.0	214.9	282.3	0.0	0.0	233.3	0.0
	Detached	411.8	349.7	332.5	371.7	365.0	370.0	426.9	265.0	540.0	648.8	372.1	378.0	0.0
	Land	118.0	0.0	100.0	0.0	90.0	0.0	153.0	0.0	0.0	200.0	0.0	0.0	75.0
	Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Total	340.4	337.3	294.6	353.8	299.3	378.1	335.6	224.9	443.4	499.2	372.1	291.2	75.0
Invermere Rural	Attached	235.7	267.5	237.3	290.9	143.0	96.3	227.5	381.5	116.4	452.0	0.0	140.5	150.0
	Detached	492.3	428.8	572.5	557.2	627.0	535.9	339.4	482.9	498.5	510.1	430.5	341.7	382.5
	Land	150.2	148.5	111.8	85.0	271.0	44.0	120.0	98.5	188.6	0.0	93.8	256.5	175.0
	Other	1,343.3	0.0	0.0	0.0	0.0	1,450.0	0.0	0.0	2,000.0	0.0	0.0	580.0	0.0
	Total	396.0	281.6	331.6	434.1	477.5	497.8	256.6	408.2	482.5	490.8	318.3	304.5	272.5
Radium	Attached	203.7	163.0	207.0	212.5	182.3	0.0	192.8	160.0	204.7	0.0	191.5	310.0	0.0
	Detached	395.6	0.0	0.0	0.0	378.0	0.0	399.5	345.0	0.0	0.0	0.0	460.0	0.0
	Land	80.5	0.0	0.0	0.0	0.0	61.0	385.0	23.5	30.0	0.0	0.0	30.0	0.0
	Other	115.0	115.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Total	201.3	147.0	207.0	212.5	280.2	114.5	202.6	186.3	167.9	0.0	191.5	320.0	0.0
Canal Flats	Attached	115.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	115.0	0.0
	Detached	197.7	0.0	0.0	105.0	0.0	222.5	200.0	0.0	0.0	0.0	286.3	150.2	0.0
	Land	45.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	45.5
	Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Total	168.4	0.0	0.0	105.0	0.0	222.5	200.0	0.0	0.0	0.0	286.3	132.6	45.5
			Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12
	Attached	241.4	232.2	264.8	261.4	286.3	271.9	204.3	254.6	210.3	452.0	191.5	214.5	150.0
	Detached	446.1	381.3	452.5	473.1	512.0	443.7	351.4	450.6	517.4	556.3	393.2	341.6	382.5
	Land	132.6	148.5	107.8	85.0	180.5	91.0	109.5	109.3	143.6	200.0	93.8	237.7	98.5
	Other	1,036.3	115.0	0.0	0.0	0.0	1,450.0	0.0	0.0	2,000.0	0.0	0.0	580.0	0.0
	Total	338.1	267.7	308.5	376.5	380.9	404.1	248.6	326.2	389.3	493.6	285.1	287.1	201.8
			Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12
	Invermere	340.4	337.3	294.6	353.8	299.3	378.1	335.6	224.9	443.4	499.2	372.1	291.2	75.0
	Invermere Rural	396.0	281.6	331.6	434.1	477.5	497.8	256.6	408.2	482.5	490.8	318.3	304.5	272.5
	Radium	201.3	147.0	207.0	212.5	280.2	114.5	202.6	186.3	167.9	0.0	191.5	320.0	0.0
	Canal Flats	168.4	0.0	0.0	105.0	0.0	222.5	200.0	0.0	0.0	0.0	286.3	132.6	45.5
	Total	338.1	267.7	308.5	376.5	380.9	404.1	248.6	326.2	389.3	493.6	285.1	287.1	201.8
			Quarter 1			Quarter 2			Quarter 3			Quarter 4		
			324.7			349.1			381.6			273.3		