

Real Estate Sales Statistics

(Radium, Invermere, Invermere Rural, Canal Flats)

Units Sold			% change			% change
	Dec-12	Dec-13	month	2012	2013	YTD
Residential Attached	3	11	266.7	65	112	72.3
Residential Detached	3	4	33.3	100	133	33.0
Land	3	3	0.0	36	52	44.4
Other	0	0	0.0	4	3	(25.0)
Total	9	18	100.0	205	300	46.3
	Dec-12	Dec-13				
Invermere	2	9	350.0	56	70	25.0
Invermere Rural	4	7	75.0	104	161	54.8
Radium	2	1	(50.0)	37	47	27.0
Canal Flats	1	1	0.0	8	22	175.0
Days On Market	9	18	100.0	205	300	46.3
Avg Selling Price						
(\$1,000's)	Dec-12	Dec-13		*2012	2013	
Residential Attached	158.3	188.4	19.0	239.0	222.3	(7.0)
Residential Detached	363.7	300.1	(17.5)	444.9	418.8	(5.9)
Land	98.5	406.7	312.9	132.6	189.0	42.5
Other	0.0	0.0	0.0	1036.3	2,123.3	104.9
Total	206.8	249.6	20.7	336.3	322.7	(4.1)
Average Selling Price						
	Dec-12	Dec-13		*2012	2013	
Invermere	200.5	283.2	41.3	340.2	320.1	(5.9)
Invermere Rural	272.5	252.4	(7.4)	396.0	374.6	(5.4)
Radium	162.5	92.0	(43.4)	199.2	240.1	20.5
Canal Flats	45.5	85.7	88.4	168.4	126.8	(24.7)
Days On Market	206.8	249.6	20.7	336.3	322.7	(4.1)
Days On Market						
	Dec-12	Dec-13		*2012	2013	
Residential Attached	151	240	58.4	195	213	9.0
Residential Detached	102	94	(7.8)	136	168	23.6
Land	213	474	122.7	166	294	76.7
Other	0	0	0.0	48	328	579.8
Total	155	246	58.6	158	208	31.4
	Dec-12	Dec-13		*2012	2013	
Invermere	274	145	(47.0)	136	156	14.9
Invermere Rural	129	408	215.6	191	235	22.9
Radium	167	158	(5.1)	110	148	34.4
Canal Flats	1	117	11,600.0	112	305	173.4
Total	155	246	58.6	158	208	31.4
				* YTD Total column denotes whole year averages		

Comparative Analysis

(Invermere, Invermere Rural, Radium Hot Springs, Canal Flats)



Comparison		Year Total	YTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Units Sold	2007	452	452	26	29	46	58	64	54	48	52	28	24	15	8
	2008	257	257	34	21	21	32	32	28	26	22	21	12	4	4
	2009	216	216	7	11	8	24	22	17	26	27	31	20	17	6
	2010	229	229	16	17	27	23	34	27	16	20	16	16	9	8
	2011	187	187	11	13	16	15	14	26	17	32	16	14	4	9
	2012	205	205	13	15	19	17	23	18	22	27	9	13	20	9
	2013	300	300	15	11	10	28	29	25	40	34	40	27	23	18
	% change from 2012		46	15	(27)	(47)	65	26	39	82	26	344	108	15	100
Days On Market	2007	96		96	89	113	78	81	109	90	106	68	133	109	101
	2008	113		143	83	85	123	74	65	119	127	142	111	204	246
	2009	146		45	137	133	138	141	166	96	169	143	156	245	114
	2010	153		160	135	102	104	116	262	105	193	188	193	139	133
	2011	160		182	135	200	118	49	136	194	151	256	225	217	78
	2012	158		117	209	137	104	210	121	110	171	207	200	178	155
	2013		208	226	204	88	222	223	246	261	157	183	211	169	246
	% change from 2012		31	94	(2)	(36)	114	6	104	138	(8)	(12)	5	(5)	59
Average Selling Price	2007	352		236	360	372	348	361	359	309	439	396	327	279	246
	2008	362		309	381	275	325	428	520	290	349	330	371	241	287
	2009	344		245	266	270	421	367	349	384	324	335	375	247	439
	2010	328		278	287	448	323	339	288	346	251	331	293	281	488
	2011	375		267	308	546	386	517	406	299	361	399	240	107	270
	2012	336		268	309	377	381	404	249	326	389	494	285	287	207
	2013		323	219	240	180	293	302	274	507	327	322	303	362	250
	% change from 2012		(4)	(18)	(22)	(52)	(23)	(25)	10	56	(16)	(35)	6	26	21
* Year Total column denotes whole year values															

2013 Units Sold

Area	Property Type	Total	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13
Invermere	Attached	29	1	0	1	1	1	0	3	5	8	1	2	6
	Detached	30	0	0	1	3	4	5	7	2	2	2	3	1
	Land	10	0	0	1	2	1	0	2	0	1	0	1	2
	Other	1	0	0	0	0	0	0	0	1	0	0	0	0
	Total	70	1	0	3	6	6	5	12	8	11	3	6	9
Invermere Rural	Attached	56	6	2	2	4	8	5	6	3	6	3	7	4
	Detached	80	4	3	0	7	6	7	16	9	13	7	6	2
	Land	23	1	4	1	1	2	2	3	2	1	4	1	1
	Other	2	0	0	0	0	0	0	1	0	0	0	1	0
	Total	161	11	9	3	12	16	14	26	14	20	14	15	7
Radium	Attached	23	1	2	1	2	2	1	0	3	7	2	2	0
	Detached	13	0	0	0	3	2	2	0	0	1	4	0	1
	Land	11	1	0	0	2	0	1	2	3	1	1	0	0
	Other	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total	47	2	2	1	7	4	4	2	6	9	7	2	1
Canal Flats	Attached	4	0	0	1	1	0	0	0	1	0	0	0	1
	Detached	10	1	0	2	0	1	2	0	1	0	3	0	0
	Land	8	0	0	0	2	2	0	0	4	0	0	0	0
	Other	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total	22	1	0	3	3	3	2	0	6	0	3	0	1
			Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13
	Attached	112	8	4	5	8	11	6	9	12	21	6	11	11
	Detached	133	5	3	3	13	13	16	23	12	16	16	9	4
	Land	52	2	4	2	7	5	3	7	9	3	5	2	3
	Other	3	0	0	0	0	0	0	1	1	0	0	1	0
	Total	300	15	11	10	28	29	25	40	34	40	27	23	18
			Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13
	Invermere	70	1	0	3	6	6	5	12	8	11	3	6	9
	Invermere Rural	161	11	9	3	12	16	14	26	14	20	14	15	7
	Radium	47	2	2	1	7	4	4	2	6	9	7	2	1
	Canal Flats	22	1	0	3	3	3	2	0	6	0	3	0	1
	Total	300	15	11	10	28	29	25	40	34	40	27	23	18
			Quarter 1			Quarter 2			Quarter 3			Quarter 4		
			36			82			114			68		

2013 Days On Market

Area	Property Type	Total	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13
Invermere	Attached	165	913	0	12	59	58	0	433	70	59	30	303	164
	Detached	132	0	0	13	207	113	97	181	40	89	248	72	147
	Land	219	0	0	161	594	31	0	226	0	132	0	47	88
	Other	30	0	0	0	0	0	0	0	30	0	0	0	0
	Total	156	913	0	62	311	90	97	251	58	71	175	145	145
Invermere Rural	Attached	256	214	55	131	326	350	197	350	322	247	74	186	385
	Detached	184	158	54	0	87	184	254	212	86	311	163	163	35
	Land	342	107	322	3	11	87	654	297	55	30	629	176	1247
	Other	477	0	0	0	0	0	0	746	0	0	0	208	0
	Total	235	184	173	88	161	255	291	274	132	278	277	178	408
Radium	Attached	169	350	346	93	272	70	127	0	184	106	153	173	0
	Detached	138	0	0	0	63	277	126	0	0	16	156	0	158
	Land	115	30	0	0	47	0	60	156	173	218	30	0	0
	Other	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total	148	190	346	93	118	173	110	156	179	109	137	173	158
Canal Flats	Attached	196	0	0	70	393	0	0	0	205	0	0	0	117
	Detached	196	81	0	132	0	15	582	0	115	0	108	0	0
	Land	496	0	0	0	602	570	0	0	406	0	0	0	0
	Other	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total	305	81	0	111	532	385	582	0	324	0	108	0	117
			Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13
	Attached	213	318	200	87	288	273	186	378	173	129	93	205	240
	Detached	168	142	54	92	109	163	230	203	81	265	162	133	94
	Land	294	69	322	82	356	269	456	237	250	127	509	112	474
	Other	328	0	0	0	0	0	0	746	30	0	0	208	0
	Total	208	226	204	88	222	223	246	261	157	183	211	169	246
			Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13
	Invermere	156	913	0	62	311	90	97	251	58	71	175	145	145
	Invermere Rural	235	184	173	88	161	255	291	274	132	278	277	178	408
	Radium	148	190	346	93	118	173	110	156	179	109	137	173	158
	Canal Flats	305	81	0	111	532	385	582	0	324	0	108	0	117
	Total	208	226	204	88	222	223	246	261	157	183	211	169	246
			Quarter 1			Quarter 2			Quarter 3			Quarter 4		
			181			230			203			206		

2013 Average Selling Prices (\$1,000's)



Area	Property Type	Total	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13
Invermere	Attached	240.0	224.9	0.0	299.9	173.5	600.0	0.0	180.2	253.0	258.6	213.0	243.0	181.5
	Detached	407.4	0.0	0.0	256.0	448.3	296.6	301.0	655.6	258.8	310.0	415.5	337.5	360.0
	Land	305.5	0.0	0.0	135.0	137.5	1,200.0	0.0	95.0	0.0	106.0	0.0	49.0	550.0
	Other	170.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	170.0	0.0	0.0	0.0	0.0
	Total		320.1	224.9	0.0	230.3	298.9	497.8	301.0	443.3	244.1	254.1	348.0	257.9
Invermere Rural	Attached	231.3	163.6	259.5	235.5	134.9	232.7	341.8	231.8	300.0	291.9	230.0	177.3	224.5
	Detached	464.6	360.5	299.3	0.0	563.7	391.9	288.4	475.0	648.1	473.2	440.4	515.5	374.3
	Land	173.9	105.0	214.5	53.0	69.9	75.0	77.5	383.7	73.5	220.0	160.1	330.0	120.0
	Other	3,100.0	0.0	0.0	0.0	0.0	0.0	0.0	4,450.0	0.0	0.0	0.0	1,750.0	0.0
	Total		374.6	229.9	252.8	174.7	379.6	272.7	277.3	561.2	491.4	406.2	315.2	427.6
Radium	Attached	198.7	242.5	182.8	275.0	239.0	194.5	224.0	0.0	155.2	191.8	211.0	183.3	0.0
	Detached	327.9	0.0	0.0	0.0	286.4	372.5	420.0	0.0	0.0	495.0	308.0	0.0	92.0
	Land	114.8	30.0	0.0	0.0	46.5	0.0	60.0	156.0	173.3	218.0	30.0	0.0	0.0
	Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Total		240.1	181.3	182.8	275.0	242.9	283.5	284.7	189.0	294.5	217.7	249.1	183.3
Canal Flats	Attached	103.0	0.0	0.0	101.5	80.0	0.0	0.0	0.0	144.9	0.0	0.0	0.0	85.7
	Detached	205.5	165.0	0.0	105.6	0.0	170.0	160.0	0.0	218.0	0.0	323.5	0.0	0.0
	Land	40.4	0.0	0.0	0.0	36.8	45.0	0.0	0.0	40.0	0.0	0.0	0.0	0.0
	Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Total		126.8	165.0	0.0	104.2	51.2	86.7	160.0	0.0	87.2	0.0	323.5	0.0
			Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13
	Attached	222.3	181.1	221.1	229.5	158.9	259.2	322.1	214.6	231.3	245.9	220.8	190.3	188.4
	Detached	418.8	321.4	299.3	155.7	473.1	342.5	292.7	530.0	547.4	454.2	382.3	456.2	300.1
	Land	189.0	112.5	214.5	94.0	111.6	288.0	76.6	245.6	178.7	149.3	146.1	189.5	406.7
	Other	2,123.3	0.0	0.0	0.0	0.0	0.0	0.0	4,450.0	170.0	0.0	0.0	1,750.0	0.0
	Total	322.7	218.7	240.0	180.3	293.0	301.5	273.8	507.2	327.1	321.9	302.7	362.1	249.6
			Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13
	Invermere	320.1	224.9	0.0	230.3	298.9	497.8	301.0	443.3	244.1	254.1	348.0	257.9	283.2
	Invermere Rural	374.6	229.9	252.8	174.7	379.6	272.7	277.3	561.2	491.4	406.2	315.2	427.6	252.4
	Radium	240.1	181.3	182.8	275.0	242.9	283.5	284.7	189.0	294.5	217.7	249.1	183.3	92.0
	Canal Flats	126.8	165.0	0.0	104.2	51.2	86.7	160.0	0.0	87.2	0.0	323.5	0.0	85.7
	Total	322.7	218.7	240.0	180.3	293.0	301.5	273.8	507.2	327.1	321.9	302.7	362.1	249.6
			Quarter 1			Quarter 2			Quarter 3			Quarter 4		
			214.6			290.2			388.5			308.7		