



# Comparative Analysis

(Invermere, Invermere Rural, Radium Hot Springs, Canal Flats)



Comparison		Year Total	YTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<b>Units Sold</b>	2007	452	452	26	29	46	58	64	54	48	52	28	24	15	8
	2008	257	257	34	21	21	32	32	28	26	22	21	12	4	4
	2009	216	216	7	11	8	24	22	17	26	27	31	20	17	6
	2010	229	229	16	17	27	23	34	27	16	20	16	16	9	8
	2011	187	187	11	13	16	15	14	26	17	32	16	14	4	9
	2012	205	205	13	15	19	17	23	18	22	27	9	13	20	9
	2013	300	300	15	11	10	28	29	25	40	34	40	27	23	18
	2014		326	16	22	18	25	44	40	31	33	34	31	20	12
	% change from 2013		9	7	100	80	(11)	52	60	(23)	(3)	(15)	15	(13)	(33)
<b>Days On Market</b>	2007	96		96	89	113	78	81	109	90	106	68	133	109	101
	2008	113		143	83	85	123	74	65	119	127	142	111	204	246
	2009	146		45	137	133	138	141	166	96	169	143	156	245	114
	2010	153		160	135	102	104	116	262	105	193	188	193	139	133
	2011	160		182	135	200	118	49	136	194	151	256	225	217	78
	2012	158		117	209	137	104	210	121	110	171	207	200	178	155
	2013	208		226	204	88	222	223	246	261	157	183	211	169	246
	2014		211	326	338	196	183	192	140	112	186	216	351	201	181
	% change from 2013		1	44	66	124	(18)	(14)	(43)	(57)	19	18	67	19	(27)
<b>Average Selling Price</b>	2007	0		236	360	372	348	361	359	309	439	396	327	279	246
	2008	0		309	381	275	325	428	520	290	349	330	371	241	287
	2009	344		245	266	270	421	367	349	384	324	335	375	247	439
	2010	328		278	287	448	323	339	288	346	251	331	293	281	488
	2011	375		267	308	546	386	517	406	299	361	399	240	107	270
	2012	336		268	309	377	381	404	249	326	389	494	285	287	207
	2013	323		219	240	180	293	302	274	507	327	322	303	362	250
	2014		298	195	192	349	247	317	370	381	242	433	207	257	206
	% change from 2013		(8)	(11)	(20)	94	(16)	5	35	(25)	(26)	34	(31)	(29)	(17)
* Year Total column denotes whole year values															

# 2014 Units Sold

Area	Property Type	Total	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14
Invermere	Attached	29	0	3	1	3	2	3	2	5	6	1	3	0
	Detached	41	3	1	6	4	8	3	3	1	5	4	1	2
	Land	9	1	3	0	1	1	1	1	1	0	0	0	0
	Other	1	0	0	0	0	0	0	0	0	0	0	1	0
	<b>Total</b>	<b>80</b>	<b>4</b>	<b>7</b>	<b>7</b>	<b>8</b>	<b>11</b>	<b>7</b>	<b>6</b>	<b>7</b>	<b>11</b>	<b>5</b>	<b>5</b>	<b>2</b>
Invermere Rural	Attached	44	2	4	0	6	4	5	5	5	4	3	3	3
	Detached	89	4	5	3	4	15	12	10	10	7	9	5	5
	Land	36	1	0	2	4	8	5	3	2	4	6	1	0
	Other	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total</b>	<b>169</b>	<b>7</b>	<b>9</b>	<b>5</b>	<b>14</b>	<b>27</b>	<b>22</b>	<b>18</b>	<b>17</b>	<b>15</b>	<b>18</b>	<b>9</b>	<b>8</b>
Radium	Attached	35	0	2	2	3	5	6	4	2	4	3	3	1
	Detached	8	0	1	1	0	0	3	1	0	1	0	1	0
	Land	10	0	1	1	0	0	0	1	4	1	1	0	1
	Other	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total</b>	<b>53</b>	<b>0</b>	<b>4</b>	<b>4</b>	<b>3</b>	<b>5</b>	<b>9</b>	<b>6</b>	<b>6</b>	<b>6</b>	<b>4</b>	<b>4</b>	<b>2</b>
Canal Flats	Attached	1	0	0	1	0	0	0	0	0	0	0	0	0
	Detached	12	2	1	1	0	0	2	1	1	0	3	1	0
	Land	11	3	1	0	0	1	0	0	2	2	1	1	0
	Other	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total</b>	<b>24</b>	<b>5</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>1</b>	<b>2</b>	<b>1</b>	<b>3</b>	<b>2</b>	<b>4</b>	<b>2</b>	<b>0</b>
			<b>Jan-14</b>	<b>Feb-14</b>	<b>Mar-14</b>	<b>Apr-14</b>	<b>May-14</b>	<b>Jun-14</b>	<b>Jul-14</b>	<b>Aug-14</b>	<b>Sep-14</b>	<b>Oct-14</b>	<b>Nov-14</b>	<b>Dec-14</b>
	<b>Attached</b>	109	2	9	4	12	11	14	11	12	14	7	9	4
	<b>Detached</b>	150	9	8	11	8	23	20	15	12	13	16	8	7
	<b>Land</b>	66	5	5	3	5	10	6	5	9	7	8	2	1
	<b>Other</b>	1	0	0	0	0	0	0	0	0	0	0	1	0
	<b>Total</b>	<b>326</b>	<b>16</b>	<b>22</b>	<b>18</b>	<b>25</b>	<b>44</b>	<b>40</b>	<b>31</b>	<b>33</b>	<b>34</b>	<b>31</b>	<b>20</b>	<b>12</b>
			<b>Jan-14</b>	<b>Feb-14</b>	<b>Mar-14</b>	<b>Apr-14</b>	<b>May-14</b>	<b>Jun-14</b>	<b>Jul-14</b>	<b>Aug-14</b>	<b>Sep-14</b>	<b>Oct-14</b>	<b>Nov-14</b>	<b>Dec-14</b>
	<b>Invermere</b>	80	4	7	7	8	11	7	6	7	11	5	5	2
	<b>Invermere Rural</b>	169	7	9	5	14	27	22	18	17	15	18	9	8
	<b>Radium</b>	53	0	4	4	3	5	9	6	6	6	4	4	2
	<b>Canal Flats</b>	24	5	2	2	0	1	2	1	3	2	4	2	0
	<b>Total</b>	<b>326</b>	<b>16</b>	<b>22</b>	<b>18</b>	<b>25</b>	<b>44</b>	<b>40</b>	<b>31</b>	<b>33</b>	<b>34</b>	<b>31</b>	<b>20</b>	<b>12</b>
			<b>Quarter 1</b>			<b>Quarter 2</b>			<b>Quarter 3</b>			<b>Quarter 4</b>		
			<b>56</b>			<b>109</b>			<b>98</b>			<b>63</b>		

# 2014 Days On Market

Area	Property Type	Total	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14
Invermere	Attached	214	0	509	91	316	87	116	76	259	141	107	241	0
	Detached	132	292	16	160	94	76	63	112	86	159	174	219	139
	Land	153	89	257	0	171	30	195	68	51	0	0	0	0
	Other	22	0	0	0	0	0	0	0	0	0	0	22	0
	<b>Total</b>	<b>163</b>	<b>242</b>	<b>330</b>	<b>150</b>	<b>187</b>	<b>74</b>	<b>104</b>	<b>93</b>	<b>205</b>	<b>149</b>	<b>161</b>	<b>193</b>	<b>139</b>
Invermere Rural	Attached	203	195	191	0	235	243	207	130	210	262	112	246	184
	Detached	145	227	374	219	149	148	109	97	96	135	132	171	91
	Land	471	275	0	357	96	488	256	114	53	637	1197	206	0
	Other	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total</b>	<b>230</b>	<b>224</b>	<b>293</b>	<b>274</b>	<b>170</b>	<b>263</b>	<b>165</b>	<b>109</b>	<b>124</b>	<b>303</b>	<b>484</b>	<b>200</b>	<b>126</b>
Radium	Attached	167	0	179	179	229	92	129	171	156	114	224	278	255
	Detached	237	0	776	531	0	0	111	62	0	15	0	183	0
	Land	220	0	55	24	0	0	0	198	255	78	198	0	631
	Other	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total</b>	<b>188</b>	<b>0</b>	<b>297</b>	<b>228</b>	<b>229</b>	<b>92</b>	<b>123</b>	<b>158</b>	<b>222</b>	<b>91</b>	<b>218</b>	<b>254</b>	<b>443</b>
Canal Flats	Attached	131	0	0	131	0	0	0	0	0	0	0	0	0
	Detached	133	172	326	65	0	0	79	18	51	0	133	237	0
	Land	485	779	986	0	0	98	0	0	603	303	100	8	0
	Other	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total</b>	<b>295</b>	<b>536</b>	<b>656</b>	<b>98</b>	<b>0</b>	<b>98</b>	<b>79</b>	<b>18</b>	<b>419</b>	<b>303</b>	<b>125</b>	<b>123</b>	<b>0</b>
			<b>Jan-14</b>	<b>Feb-14</b>	<b>Mar-14</b>	<b>Apr-14</b>	<b>May-14</b>	<b>Jun-14</b>	<b>Jul-14</b>	<b>Aug-14</b>	<b>Sep-14</b>	<b>Oct-14</b>	<b>Nov-14</b>	<b>Dec-14</b>
	<b>Attached</b>	194	195	294	145	254	146	154	135	222	168	159	255	202
	<b>Detached</b>	146	236	374	201	121	123	99	92	91	135	143	187	105
	<b>Land</b>	392	540	362	246	111	403	246	121	264	462	935	107	631
	<b>Other</b>	22	0	0	0	0	0	0	0	0	0	0	22	0
	<b>Total</b>	<b>211</b>	<b>326</b>	<b>338</b>	<b>196</b>	<b>183</b>	<b>192</b>	<b>140</b>	<b>112</b>	<b>186</b>	<b>216</b>	<b>351</b>	<b>201</b>	<b>181</b>
			<b>Jan-14</b>	<b>Feb-14</b>	<b>Mar-14</b>	<b>Apr-14</b>	<b>May-14</b>	<b>Jun-14</b>	<b>Jul-14</b>	<b>Aug-14</b>	<b>Sep-14</b>	<b>Oct-14</b>	<b>Nov-14</b>	<b>Dec-14</b>
	<b>Invermere</b>	163	242	330	150	187	74	104	93	205	149	161	193	139
	<b>Invermere Rural</b>	230	224	293	274	170	263	165	109	124	303	484	200	126
	<b>Radium</b>	188	0	297	228	229	92	123	158	222	91	218	254	443
	<b>Canal Flats</b>	295	536	656	98	0	98	79	18	419	303	125	123	0
	<b>Total</b>	<b>211</b>	<b>326</b>	<b>338</b>	<b>196</b>	<b>183</b>	<b>192</b>	<b>140</b>	<b>112</b>	<b>186</b>	<b>216</b>	<b>351</b>	<b>201</b>	<b>181</b>
			<b>Quarter 1</b>				<b>Quarter 2</b>			<b>Quarter 3</b>			<b>Quarter 4</b>	
			<b>289</b>				<b>171</b>			<b>173</b>			<b>271</b>	

# 2014 Average Selling Prices (\$1,000's)

Area	Property Type	Total	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14
Invermere	Attached	239.0	0.0	246.3	140.0	261.6	317.0	234.4	104.8	235.8	233.0	314.0	276.3	0.0
	Detached	411.2	280.2	443.0	530.2	413.5	394.5	431.7	275.3	275.0	603.2	294.3	560.0	218.3
	Land	179.1	150.0	107.5	0.0	135.0	750.0	65.0	68.0	121.0	0.0	0.0	0.0	0.0
	Other	201.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	201.0	0.0
	<b>Total</b>	<b>320.0</b>	<b>247.6</b>	<b>214.9</b>	<b>474.4</b>	<b>321.7</b>	<b>412.8</b>	<b>294.7</b>	<b>183.9</b>	<b>225.0</b>	<b>401.3</b>	<b>298.2</b>	<b>318.0</b>	<b>218.3</b>
Invermere Rural	Attached	216.6	87.0	156.9	0.0	97.3	158.6	312.2	323.2	226.1	359.9	196.0	257.3	134.5
	Detached	423.7	380.6	291.5	459.3	346.3	439.9	641.9	440.3	356.2	645.7	291.0	299.8	212.7
	Land	280.7	94.0	0.0	121.0	185.8	116.6	130.2	971.8	179.3	763.4	121.2	387.5	0.0
	Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	<b>Total</b>	<b>339.3</b>	<b>255.8</b>	<b>231.7</b>	<b>324.0</b>	<b>193.7</b>	<b>302.4</b>	<b>450.7</b>	<b>496.3</b>	<b>297.1</b>	<b>600.9</b>	<b>218.5</b>	<b>295.4</b>	<b>183.3</b>
Radium	Attached	206.0	0.0	93.0	292.5	293.7	233.1	212.4	241.5	166.8	187.4	110.2	180.7	197.5
	Detached	297.3	0.0	267.0	375.0	0.0	0.0	378.3	386.8	0.0	197.0	0.0	18.0	0.0
	Land	220.2	0.0	55.0	24.0	0.0	0.0	0.0	198.0	254.5	78.0	198.0	0.0	631.0
	Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	<b>Total</b>	<b>212.1</b>	<b>0.0</b>	<b>123.3</b>	<b>298.8</b>	<b>293.7</b>	<b>233.1</b>	<b>267.7</b>	<b>241.8</b>	<b>176.0</b>	<b>176.9</b>	<b>98.9</b>	<b>140.0</b>	<b>286.6</b>
Canal Flats	Attached	95.0	0.0	0.0	95.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Detached	183.2	110.5	90.0	52.5	0.0	0.0	205.6	330.0	233.0	0.0	188.0	296.9	0.0
	Land	54.5	41.0	45.0	0.0	0.0	57.0	0.0	0.0	34.8	108.8	45.0	42.0	0.0
	Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	<b>Total</b>	<b>120.5</b>	<b>68.8</b>	<b>67.5</b>	<b>73.8</b>	<b>0.0</b>	<b>57.0</b>	<b>205.6</b>	<b>330.0</b>	<b>100.8</b>	<b>108.8</b>	<b>152.3</b>	<b>169.5</b>	<b>0.0</b>
			<b>Jan-14</b>	<b>Feb-14</b>	<b>Mar-14</b>	<b>Apr-14</b>	<b>May-14</b>	<b>Jun-14</b>	<b>Jul-14</b>	<b>Aug-14</b>	<b>Sep-14</b>	<b>Oct-14</b>	<b>Nov-14</b>	<b>Dec-14</b>
	<b>Attached</b>	218.0	87.0	172.5	205.0	187.4	221.3	252.8	253.8	220.3	256.2	176.1	238.1	150.3
	<b>Detached</b>	394.3	287.1	282.2	453.3	379.9	424.1	527.2	396.4	339.2	594.9	272.5	296.7	214.3
	<b>Land</b>	211.6	73.4	81.5	159.0	175.6	174.0	119.3	616.3	141.3	483.7	104.6	214.8	375.7
	<b>Other</b>	201.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	201.0	0.0
	<b>Total</b>	<b>297.8</b>	<b>195.3</b>	<b>191.7</b>	<b>349.1</b>	<b>246.7</b>	<b>316.6</b>	<b>370.0</b>	<b>381.2</b>	<b>242.0</b>	<b>432.5</b>	<b>207.4</b>	<b>257.4</b>	<b>206.4</b>
			<b>Jan-14</b>	<b>Feb-14</b>	<b>Mar-14</b>	<b>Apr-14</b>	<b>May-14</b>	<b>Jun-14</b>	<b>Jul-14</b>	<b>Aug-14</b>	<b>Sep-14</b>	<b>Oct-14</b>	<b>Nov-14</b>	<b>Dec-14</b>
	<b>Invermere</b>	320.0	247.6	214.9	474.4	321.7	412.8	294.7	183.9	225.0	401.3	298.2	318.0	218.3
	<b>Invermere Rural</b>	339.3	255.8	231.7	324.0	193.7	302.4	450.7	496.3	297.1	600.9	218.5	295.4	183.3
	<b>Radium</b>	212.1	0.0	123.3	298.8	293.7	233.1	267.7	241.8	176.0	176.9	98.9	140.0	286.6
	<b>Canal Flats</b>	120.5	68.8	67.5	73.8	0.0	57.0	205.6	330.0	100.8	108.8	152.3	169.5	0.0
	<b>Total</b>	<b>297.8</b>	<b>195.3</b>	<b>191.7</b>	<b>349.1</b>	<b>246.7</b>	<b>316.6</b>	<b>370.0</b>	<b>381.2</b>	<b>242.0</b>	<b>432.5</b>	<b>207.4</b>	<b>257.4</b>	<b>206.4</b>
			<b>Quarter 1</b>			<b>Quarter 2</b>			<b>Quarter 3</b>			<b>Quarter 4</b>		
			<b>243.3</b>			<b>320.1</b>			<b>352.1</b>			<b>223.1</b>		