

Comparative Analysis Month / Year to Date

Units Sold			% change			% change
	Dec-14	Dec-15	month	2014	2015	YTD
Residential Attached	4	4	0.0	109	112	2.8
Residential Detached	7	5	(28.6)	150	158	5.3
Land	1	3	200.0	66	37	(43.9)
Other	0	1	0.0	1	8	700.0
Total	12	13	8.3	326	315	(3.4)
	Dec-14	Dec-15				
Invermere	2	4	100.0	80	77	(3.8)
Invermere Rural	8	7	(12.5)	169	163	(3.6)
Radium	2	2	0.0	53	60	13.2
Canal Flats	0	0	0.0	24	15	(37.5)
Total	12	13	8.3	326	315	(3.4)
Avg Selling Price						
(\$1,000's)	Dec-14	Dec-15		*2014	2015	
Residential Attached	150.3	221.8	47.6	218.0	204.5	(6.2)
Residential Detached	214.3	367.1	71.3	394.3	400.8	1.6
Land	375.7	119.7	(68.1)	211.6	173.9	(17.8)
Other	0.0	310.0	0.0	201.0	1,046.9	420.8
Total	206.4	260.9	26.4	297.8	320.8	7.7
	Dec-14	Dec-15		*2014	2015	
Invermere	218.3	326.6	49.6	320.0	380.4	18.9
Invermere Rural	183.3	215.3	17.4	339.3	354.4	4.5
Radium	286.6	289.0	0.8	212.1	193.7	(8.7)
Canal Flats	0.0	0.0	0.0	120.5	157.1	30.4
Total	206.4	260.9	26.4	297.8	320.8	7.7
Days On Market						
	Dec-14	Dec-15		*2014	2015	
Residential Attached	202	88	(56.4)	194	169	(12.8)
Residential Detached	105	157	49.9	146	149	2.5
Land	631	192	(69.5)	392	214	(45.4)
Other	0	53	0.0	22	117	433.5
Total	181	136	(24.9)	211	163	(22.8)
	Dec-14	Dec-15		*2014	2015	
Invermere	139	46	(67.0)	163	116	(28.9)
Invermere Rural	126	163	29.1	230	186	(19.1)
Radium	443	223	(49.8)	188	146	(22.1)
Canal Flats	0	0	0.0	295	228	(22.6)
Total	181	136	(24.9)	211	163	(22.8)
				* YTD Total column denotes whole year averages		

Comparative Analysis

(Invermere, Invermere Rural, Radium Hot Springs, Canal Flats)



Comparison		Year Total	YTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Units Sold	2007	452	452	26	29	46	58	64	54	48	52	28	24	15	8
	2008	257	257	34	21	21	32	32	28	26	22	21	12	4	4
	2009	216	216	7	11	8	24	22	17	26	27	31	20	17	6
	2010	229	229	16	17	27	23	34	27	16	20	16	16	9	8
	2011	187	187	11	13	16	15	14	26	17	32	16	14	4	9
	2012	205	205	13	15	19	17	23	18	22	27	9	13	20	9
	2013	300	300	15	11	10	28	29	25	40	34	40	27	23	18
	2014	326	326	16	22	18	25	44	40	31	33	34	31	20	12
	2015		315	14	9	25	23	35	39	55	29	28	33	12	13
	% change from 2014		(3)	(13)	(59)	39	(8)	(20)	(3)	77	(12)	(18)	6	(40)	8
Days On Market	2007	96		96	89	113	78	81	109	90	106	68	133	109	101
	2008	113		143	83	85	123	74	65	119	127	142	111	204	246
	2009	146		45	137	133	138	141	166	96	169	143	156	245	114
	2010	153		160	135	102	104	116	262	105	193	188	193	139	133
	2011	160		182	135	200	118	49	136	194	151	256	225	217	78
	2012	158		117	209	137	104	210	121	110	171	207	200	178	155
	2013	208		226	204	88	222	223	246	261	157	183	211	169	246
	2014	211		326	338	196	183	192	140	112	186	216	351	201	181
	2015		163	270	180	148	122	120	190	141	179	239	152	115	136
	% change from 2014		(23)	(17)	(47)	(25)	(33)	(37)	35	26	(4)	11	(57)	(43)	(25)
Average Selling Price	2007	352		236	360	372	348	361	359	309	439	396	327	279	246
	2008	362		309	381	275	325	428	520	290	349	330	371	241	287
	2009	344		245	266	270	421	367	349	384	324	335	375	247	439
	2010	328		278	287	448	323	339	288	346	251	331	293	281	488
	2011	375		267	308	546	386	517	406	299	361	399	240	107	270
	2012	336		268	309	377	381	404	249	326	389	494	285	287	207
	2013	323		219	240	180	293	302	274	507	327	322	303	362	250
	2014	298		195	192	349	247	317	370	381	242	433	207	257	206
	2015		321	324	259	314	348	342	282	328	361	331	309	334	261
	% change from 2014		8	66	35	(10)	41	8	(24)	(14)	49	(23)	49	30	26
* Year Total column denotes whole year values															

2015 Units Sold

Area	Property Type	Total	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15
Invermere	Attached	20	1	2	2	0	2	5	1	1	2	2	1	1
	Detached	47	0	1	8	4	6	6	6	3	6	4	1	2
	Land	5	1	1	0	0	0	0	1	0	0	0	2	0
	Other	5	1	0	0	1	0	0	1	0	1	0	0	1
	Total	77	3	4	10	5	8	11	9	4	9	6	4	4
Invermere Rural	Attached	46	1	0	5	3	3	4	11	6	1	9	1	2
	Detached	96	4	2	3	8	15	10	16	8	14	11	3	2
	Land	19	1	0	3	1	0	3	3	2	1	1	1	3
	Other	2	0	0	0	1	0	0	0	1	0	0	0	0
	Total	163	6	2	11	13	18	17	30	17	16	21	5	7
Radium	Attached	41	1	2	3	4	6	5	6	5	2	4	2	1
	Detached	8	2	0	0	0	0	0	3	1	0	0	1	1
	Land	10	0	1	0	1	0	5	2	1	0	0	0	0
	Other	1	1	0	0	0	0	0	0	0	0	0	0	0
	Total	60	4	3	3	5	6	10	11	7	2	4	3	2
Canal Flats	Attached	5	0	0	1	0	0	0	3	0	1	0	0	0
	Detached	7	1	0	0	0	2	0	1	1	0	2	0	0
	Land	3	0	0	0	0	1	1	1	0	0	0	0	0
	Other	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total	15	1	0	1	0	3	1	5	1	1	2	0	0
			Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15
	Attached	112	3	4	11	7	11	14	21	12	6	15	4	4
	Detached	158	7	3	11	12	23	16	26	13	20	17	5	5
	Land	37	2	2	3	2	1	9	7	3	1	1	3	3
	Other	8	2	0	0	2	0	0	1	1	1	0	0	1
	Total	315	14	9	25	23	35	39	55	29	28	33	12	13
			Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15
	Invermere	77	3	4	10	5	8	11	9	4	9	6	4	4
	Invermere Rural	163	6	2	11	13	18	17	30	17	16	21	5	7
	Radium	60	4	3	3	5	6	10	11	7	2	4	3	2
	Canal Flats	15	1	0	1	0	3	1	5	1	1	2	0	0
	Total	315	14	9	25	23	35	39	55	29	28	33	12	13
			Quarter 1			Quarter 2			Quarter 3			Quarter 4		
			48			97			112			58		

2015 Days On Market

Area	Property Type	Total	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15
Invermere	Attached	150	106	219	18	0	49	329	10	175	144	84	16	18
	Detached	105	0	36	184	49	107	96	54	135	126	92	42	56
	Land	133	7	37	0	0	0	0	94	0	0	0	264	0
	Other	66	124	0	0	114	0	0	34	0	6	0	0	53
	Total	116	79	128	151	62	93	202	51	145	117	89	147	46
Invermere Rural	Attached	193	930	0	113	237	115	149	156	266	404	177	98	156
	Detached	164	262	243	44	100	145	114	116	190	260	218	109	126
	Land	278	412	0	109	10	0	503	83	388	1223	2	187	192
	Other	178	0	0	0	237	0	0	0	119	0	0	0	0
	Total	186	399	243	93	135	140	191	127	236	329	190	123	163
Radium	Attached	130	30	249	125	169	86	169	238	65	105	72	59	22
	Detached	227	305	0	0	0	0	0	224	44	0	0	65	423
	Land	139	0	129	0	68	0	178	82	137	0	0	0	0
	Other	252	252	0	0	0	0	0	0	0	0	0	0	0
	Total	146	223	209	125	148	86	173	206	72	105	72	61	223
Canal Flats	Attached	355	0	0	791	0	0	0	272	0	167	0	0	0
	Detached	151	267	0	0	0	211	0	67	90	0	105	0	0
	Land	196	0	0	0	0	16	218	353	0	0	0	0	0
	Other	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total	228	267	0	791	0	146	218	247	90	167	105	0	0
			Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15
	Attached	169	355	234	161	198	87	220	189	174	178	137	58	88
	Detached	149	275	174	146	83	141	107	112	159	220	175	87	157
	Land	214	210	83	109	39	16	291	123	304	1223	2	238	192
	Other	117	188	0	0	176	0	0	34	119	6	0	0	53
	Total	163	270	180	148	122	120	190	141	179	239	152	115	136
			Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15
	Invermere	116	79	128	151	62	93	202	51	145	117	89	147	46
	Invermere Rural	186	399	243	93	135	140	191	127	236	329	190	123	163
	Radium	146	223	209	125	148	86	173	206	72	105	72	61	223
	Canal Flats	228	267	0	791	0	146	218	247	90	167	105	0	0
	Total	163	270	180	148	122	120	190	141	179	239	152	115	136
			Quarter 1			Quarter 2			Quarter 3			Quarter 4		
			190			149			176			141		

2015 Average Selling Prices (\$1,000's)



Area	Property Type	Total	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15
Invermere	Attached	260.2	200.0	361.3	193.3	0.0	313.8	250.4	315.0	245.0	237.0	246.8	198.0	290.0
	Detached	385.6	0.0	335.0	499.5	400.7	368.8	357.8	335.5	350.8	366.5	338.1	507.5	353.2
	Land	243.9	150.0	220.0	0.0	0.0	0.0	0.0	500.0	0.0	0.0	0.0	174.8	0.0
	Other	949.0	330.0	0.0	0.0	480.0	0.0	0.0	3,375.0	0.0	250.0	0.0	0.0	310.0
	Total	380.4	226.7	319.4	438.3	416.6	355.0	309.0	689.2	324.4	324.8	307.7	263.8	326.6
Invermere Rural	Attached	222.6	72.5	0.0	243.2	306.3	206.8	213.3	222.0	235.4	189.0	186.2	402.0	219.0
	Detached	427.7	490.8	334.5	400.8	419.6	494.8	439.2	428.8	406.0	403.7	403.6	380.5	355.0
	Land	191.9	50.0	0.0	87.3	475.0	0.0	135.0	82.0	529.5	50.0	90.0	650.0	119.7
	Other	1,415.0	0.0	0.0	0.0	680.0	0.0	0.0	0.0	2,150.0	0.0	0.0	0.0	0.0
	Total	354.4	347.6	334.5	243.7	417.7	446.8	332.3	318.3	462.9	368.2	295.5	438.7	215.3
Radium	Attached	170.2	257.5	162.5	217.2	97.3	146.8	175.6	132.3	211.4	161.0	223.1	185.0	159.0
	Detached	299.6	297.5	0.0	0.0	0.0	0.0	0.0	323.3	27.0	0.0	0.0	386.0	419.0
	Land	138.5	0.0	129.0	0.0	68.0	0.0	177.6	81.5	137.0	0.0	0.0	0.0	0.0
	Other	800.0	800.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Total	193.7	413.1	126.7	217.2	96.0	146.8	190.7	178.6	165.6	161.0	223.1	252.0	289.0
Canal Flats	Attached	97.5	0.0	0.0	130.0	0.0	0.0	0.0	75.8	0.0	130.0	0.0	0.0	0.0
	Detached	250.0	113.0	0.0	0.0	0.0	90.0	0.0	70.0	137.0	0.0	625.0	0.0	0.0
	Land	39.8	0.0	0.0	0.0	0.0	30.3	48.0	41.0	0.0	0.0	0.0	0.0	0.0
	Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Total	157.1	113.0	0.0	130.0	0.0	70.1	48.0	67.7	137.0	130.0	625.0	0.0	0.0
			Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15
	Attached	204.5	176.7	261.9	216.7	186.9	193.5	213.1	179.9	226.2	185.8	204.1	242.5	221.8
	Detached	400.8	381.6	334.7	472.6	413.3	426.7	408.7	381.3	343.4	392.5	414.2	407.0	367.1
	Land	173.9	100.0	137.5	87.3	283.0	30.3	164.6	141.1	378.0	50.0	90.0	333.2	119.7
	Other	1,046.9	565.0	0.0	0.0	580.0	0.0	0.0	3,375.0	2,150.0	250.0	0.0	0.0	310.0
	Total	320.8	323.6	258.5	313.8	347.5	342.1	282.1	328.3	360.8	330.9	308.9	333.7	260.9
			Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15
	Invermere	380.4	226.7	319.4	438.3	416.6	355.0	309.0	689.2	324.4	324.8	307.7	263.8	326.6
	Invermere Rural	354.4	347.6	334.5	243.7	417.7	446.8	332.3	318.3	462.9	368.2	295.5	438.7	215.3
	Radium	193.7	413.1	126.7	217.2	96.0	146.8	190.7	178.6	165.6	161.0	223.1	252.0	289.0
	Canal Flats	157.1	113.0	0.0	130.0	0.0	70.1	48.0	67.7	137.0	130.0	625.0	0.0	0.0
	Total	320.8	323.6	258.5	313.8	347.5	342.1	282.1	328.3	360.8	330.9	308.9	333.7	260.9
			Quarter 1			Quarter 2			Quarter 3			Quarter 4		
			306.3			319.3			337.4			303.3		